

## MEMORANDUM

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**TO:** Board of Trustees through Kelvin Watson, Executive Director

**FROM:** JoAnn Prevetti, MBA - Development

**DATE:** December 14, 2023

**SUBJECT:** Development Report – November 2023 (Development Financial Report Attached)

### **Development Department Powerful Plays in November 2023**

#### **September - December to be written - \$755,000**

Nevada Partners - \$30,000

F1 - \$500,000

Centene Corporation - \$100,000

Walmart - \$125,000 (25 \$5,000 grants)

#### **Bookstore Sales – July 1, 2023 – October 31, 2023**

\$52,050.41

#### **Powerful Platforms/People/Partnerships/Places**

##### **End of October/November Meetings**

11/2/23 – Palms – Employee Event

11/2/23 – Gerri Schroder/Kianna Shelman – Congresswoman Lee’s office – ’24 appropriation funding

11/3/23 – Latin Chamber of Commerce Breakfast

11/3/23 - East Las Vegas and Mesquite QALICB Board Meetings

11/3/23 – Eric Cardona – Senator Rosen’s office – federal grant opportunities

11/6/23 – Pastor Marlon – Tour of Windmill

11/6/23 – Suzette Jensen – Boyd Gaming

11/8/23 – City of Las Vegas – ARPA funding meeting

11/8/23 – Connecting Communities, Libraries, and Technology webinar

11/8/23 – Vegas Chamber – Executive Women’s Council networking event

11/9/23 – NV Secretary of State event with Latino Business Leaders

11/9/23 – United Way of Southern Nevada Women’s luncheon

11/10/23 – Michelle Cho and Linda Davis – Summerlin Rotary / Tour of Summerlin Library

11/13/23 – F1 meeting re: F1 in Schools

11/14/23 – F1 meeting @ West Las Vegas Library re: F1 in Schools

11/14/23 – AFP Philanthropy Conference – Westgate – Las Vegas

11/14/23 – Raiders Meeting with Piper Overstreet, ED Watson, and Trustee Shelton

11/15/23 – F1 Opening Ceremonies event

11/17/23 – Humana Health Care

11/17/23 – Professional Business Networking event

11/20/23 – Brandon Ward – Urban Chamber President  
11/28/23 – Kendra Scott stores – Philanthropy Day fundraising event  
11/30/23 – Allyson Loftus – PBS – ARPA funding collaboration  
11/30/23 – Grant Management Webinar  
12/1/23 – Grant Management Webinar  
12/4/23 – Kathleen Frantz – Vegas PBS – Windmill tour/Collaboration  
12/4/23 – Vegas Chamber – Executive Women’s Council networking event  
12/6/23 – LVGEA East Las Vegas Library Tour with Tina Quigley and Betsy Fretwell  
12/6/23 – Nevada State College Collaboration discussion  
12/7/23 – Vegas Chamber – Board of Directors Luncheon  
12/8/23 – Bar Association Annual Luncheon  
12/11/23 – Historic West Las Vegas Ground Breaking  
12/12/23 – LVGEA/Latin Chamber/WFC event  
12/12/23 – Humana funding meeting  
12/14/23 – City of Las Vegas/ARPA funding – consulting meeting

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